


International Mergers & Acquisitions Expert

 Online &  Virtual Live Trainings 2022

 Rolling intake for online trainings

 May 2 - 13 | June 27 - July 8 | July 18 - 29 | October 3 - 14 | November 14 - 25

“We chose the IM&A program based on the relevant and full course content from initial targeting to post close integration. Our decision to send a team of four participants proved to be well founded. All of us came away with valuable insights and have subsequently been able to build significant in house capability”

— John O’Neill
CFO, Babcock Canada Inc.



About IMAA

The Institute for Mergers, Acquisitions and Alliances (IMAA) is an international think tank for Mergers & Acquisitions. We help organizations and individuals to advance their M&A capabilities and be part of our global M&A community.

Established more than 15 years ago, the Institute has built the largest and best faculty pool from around the world sharing their insights and knowhow.

As the leading M&A education provider and globally active institute, our programs offer a wealth of experience and know-how for professionals around the world.

ISCA and IMAA have teamed up to offer the complete IM&A certification to ISCA's members as a part of ISCA's certification programs.

Program Description

The International Mergers & Acquisitions Expert (IM&A) program dives deep into the entire M&A process—from strategy and valuation to execution and post-merger integration (PMI). Whether managing or advising a merger or acquisition for your company or assisting merger or your clients, we will equip you with the tools and knowledge you need to skip the common pitfalls and succeed. After completing the training participants will become charter holding members of the IMAA.

This program is delivered over a series of live virtual sessions providing both structure and flexibility.

Training Dates & Schedule

Online

Rolling intake, start anytime and complete within 12 months

Virtual Live

May 2 - May 13: Monday - Friday, 07.00 pm - 10.15 pm SGT

June 27 - July 8: Monday - Friday, 08.00 pm - 11.15 pm SGT

July 18 - July 29: Monday - Friday, 03.00 pm - 06.15 pm SGT

October 3 - 14: Monday - Friday, 08.00 pm - 11.15 pm SGT

November 14 - 25: Monday - Friday, 07.00 pm - 10.15 pm SGT

Topics covered

Throughout the 10 day training the following topics will be covered

ESSENTIALS OF M&A

- M&A Process (Buy-side)
- Strategies for M&A
- Success Factors in Transactions and Post
- Merger Integration
- Stakeholder Management

DUE DILIGENCE

- Financial DD
- Tax DD
- Legal DD
- HR DD
- Other DD Areas and Challenges cross-border M&A

VALUATION

- Deal Financing & Payment Structure
- Valuation Techniques
- Deal Design & Structure
- Private Equity

POST MERGER INTEGRATION (PMI)

- Integration Governance
- Synergies
- Function Integration
- Change Management & Cultural Issues

Our Faculty

At IMAA, we value not only good teaching but solid M&A and integration experience. This is made clear by our faculty's unique ability to explain complex theoretical concepts using personal experiences and 'war stories' alike.



Prof. Dr. Christopher Kummer
President & CEO
IMAA



Rohit Singh, CFA
Private Equity PE
Advisor
Xeraya Capital



Rick Marchese
Founder & Principal
Lares Loreno
Private Capital



Hermann Ali Hinderer
Partner
Heuking Kuhn Luer
Wojtek

* excerpt of members of IMAA's faculty; subject to change

Who participates

- Mid-management to senior executives in the C-Suite
- Directors of public and private companies
- Heads of strategy and corporate development
- Advisors
- Members of chartered accountants' associations, ie. ISCA charterholders
- Investment bankers
- Transactional lawyers
- Private equity investors

What is included

- Interactive small virtual classroom setting
- Taught by leading faculty and industry experts
- Networking with industry professionals and faculty
- IM&A Designation upon completion
- First-year IMAA charter holding membership included
- 1 year e-Library access
- Online self-study materials and virtual classroom presentations
- Sessions are recorded and uploaded to learning platform

Registration

Get more information online [here](#), [register online](#) or scan the QR code on the right:

Book Now!

Program Fees

IBF Singapore Funding is under Standards Training Scheme (IBF-STTS) approved until 30 September 2025.



Regular fee: SGD 4,100
incl. IBF funding (ages 21 and above): SGD 820
incl. IBF funding (ages 41 and above): SGD 410



Regular fee: SGD 5,400
incl. IBF funding (ages 21 and above): SGD 1,080
incl. IBF funding (ages 41 and above): SGD 540

Location



Online learning platform provided by IMAA



Online virtual classroom access provided by IMAA

