

ISCA Infrastructure & Project Finance Credential Application – Sample Resume

Important information to note before submitting your resume

- 1) All individuals must demonstrate that they possess and/or have oversight over infrastructure and project finance related assignments that require **all** professional competencies (Table 1 below) and **at least two (2)** of the areas of work (Table 2 below).
- 2) In addition to the ISCA membership requirements, please ensure that you have at least three (3) years of recent and relevant work experience in infrastructure and project finance. Both pre-qualification and post-qualification* work experience that is relevant to infrastructure and project finance will be considered during the review of credential applications.

*Pre-qualification refers to relevant working experience accumulated prior to the completion of the ISCA IPFQ. Post-qualification refers to relevant working experience accumulated after the completion of the ISCA IPFQ (i.e. after the graduation date).

Table 1 Professional Competencies:

Type	Description
1. Process management skills	<ul style="list-style-type: none"> • Coordination or management of one of more business case development • Experience in tender documents or bid development • Tender evaluation process • Market sounding process • Project resource allocation
2. Analytical skills	<ul style="list-style-type: none"> • Obtain relevant data to process information and assess viability of projects
3. Written communication skills	<ul style="list-style-type: none"> • Preparation of engagement letter • Prepare tender documents • Execution of project report

Table 2 Areas of Work:

Areas of Work	Examples of Project Scope
1. Risk analysis and mitigation	<ul style="list-style-type: none"> • Undertake or review project risk assessment • Perform or review risk allocation of PPP projects • Establish or review risk management framework
2. Project financing	<ul style="list-style-type: none"> • Involvement in structuring project finance projects • Analysis of financing metrics • Assess credit worthiness of projects
3. PPP contracts	<ul style="list-style-type: none"> • Prepare and develop PPP contracts • Advise on key commercial principles in PPP contracts • Design termination payments
4. Financial modelling	<ul style="list-style-type: none"> • Perform value for money analysis on infrastructure projects • Build project finance model • Undertake model review

Sample Resume

Jason Lim

Project Finance Assistant Director

Profile

Experienced Project Finance professional with demonstrated track record successfully structuring and managing infrastructure projects in energy and transportation sectors. Excellent understanding of debt financing and capital markets, including bank debt, bonds, tax equity, derivatives, and private placements. Quantitative thinker with strong technical qualifications, skilled at developing, maintaining, and reviewing spreadsheet-based financial models. Strong understanding of advanced financial analytics, including risk management principles. Accomplished at writing, presenting, and discussing credit reports with rating committee. Worked in a team environment to gather key financial data and examine and analyze credit documentation. Skilled multitasker; highly organised and able to prioritise deadlines.

Professional Experience

May 2014 – present **Project Finance Assistant Director, WXYZ Corporation**

- Completed two projects worth a total value of S\$200 million, including Country W Mass-Rapid Transit and a Solar Power Plant in Country X.
- Developed and managed key client relationships and deal origination capabilities from securing advisory mandates to achieve transaction closure acting on government and private sector transaction in the infrastructure sector.
- Assessed the risk involved in the identification of key project risks, management and input into the risk quantification process (in conjunction with other advisors), the assessment of non-quantitative risks and the development of risk mitigation strategies.
- Performed value for money analysis and financial modelling on infrastructure projects. Analysed the treatment of different company transactions in a modelling context.
- Possessed the knowledge of PPP, concessions and acquisition and project financing structures / contracts relating to the infrastructure sector.

Dec 2006 – May 2014 **Infrastructure Advisory Senior Manager, BIG 4 LLP**

- Developed business cases which involved the commercial, financial and economic assessment of a project. Evaluated financing assumptions and other project assumptions and coordinated the development of a broad project strategy into an integrated and deliverable project plan.
- Performed credit analysis and bankability, including the assessment of credit risks and the development of indicative pricing and terms and conditions for a bankable credit proposition.
- Involved in integrating the outputs of the financial modelling, the analysis of project risks and possessed an understanding of the commercial and contract terms and market dynamics.
- Reviewed the debt raising process, including taking the results of a bankability analysis to market and support the process of negotiations with lenders and investors.
- Performed packaging options analysis which comprised the assessment of how to structure and define contract packages to increase the efficiency of project delivery, mitigate major interface risks and deliver an attractive proposition to the construction market.
- Performed procurement options analysis which comprised the assessment of the optimal contracting model for the delivery of each contract package, in order to optimise the transfer of risks to the private sector, maximise the interest of the private sector and deliver value for money.
- Administered tender process management, including market engagement process management, transaction marketing and preparation of key marketing documents. Facilitated due diligence and engaged with potential counterparties.
- Executed contractual and financial close processes which comprised negotiation skills for the conclusion of transaction documents, as well as technical financing and modelling knowledge to give effect to the parties' intended risk transfer.

Education and Professional Qualifications

- CA (Singapore), Institute of Singapore Chartered Accountants, 2010
- Master of Business Administration, Nanyang Technological University, 2009
- Bachelor of Accountancy, Nanyang Technological University, 2006